# S.D. Standard Drilling Plc.

## **1Q 2019 Presentation**

## 15 May 2019





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## I. Highlights

- II. Fleet update
- III. Financial information



## **Highlights Q1 2019**

- Profit after tax of USD 3m (USD 0.1m)<sup>(1)</sup>
- Total cash balance of USD 26.3m (USD 25.7m)<sup>(2)</sup>
- Total Book Value of Equity of USD 114.3 m ~NOK 1.71 per share <sup>(3)</sup>
- Total EBITDA (adj) of USD 0.5m (USD 0.2m)<sup>(4)</sup>
- Large-size 5x Standard vessels (100% owned)
  - EBITDA (adj) of USD 0.6 (USD 0.4m)<sup>(4)</sup>
  - Utilization of ~89% (~93%) <sup>(5)</sup>
- Mid-size 9x Northern Supply vessels (25.5% owned)<sup>(5)</sup>
  - EBITDA (adj) of USD (0.1)m (USD (0.1)m)<sup>(4)</sup>
  - Utilization of ~80% (~98%)<sup>(5)</sup>





- Numbers in brackets are comparable numbers from 1Q 18
- Including pro-rata ownership of cash in subsidiaries and investments, of which USD 20.7 m is cash in SDSD and subsidiaries
  - USD/NOK 8.60 end of Mar-19
- EBITDA for vessels only (pro-rata), adjusted for start up cost, non-recurring cost and dry dock, special survey, maintenance and repairs
- Utilization, based on weighted average, does not include vessels in lay-up. 9x vessels includes FS Arendal on bareboat charter

## Highlights Q1 2019 cont.

- SDSD secured term contracts and backlog at rising rates
  - Standard Princess firm 185 day contract with direct continuation from 1 April
    - Total option period ~ 14 weeks with a mix of monthly, weekly and daily options
  - Standard Supplier firm 185 day contract with commencement 28 March
    - Total option period ~ 14 weeks with a mix of monthly, weekly and daily options
  - Standard Provider firm 1 well contract (~100 days) with commencement 8 April
    - 1 well option (~ 70 days)
- Four (4) out of five (5) large size PSV's on term contracts
  - With the last large size PSV Standard Provider commencing a 1 well contract 8 April
- Positive fair value adjustment of financial assets of USD 2.9m





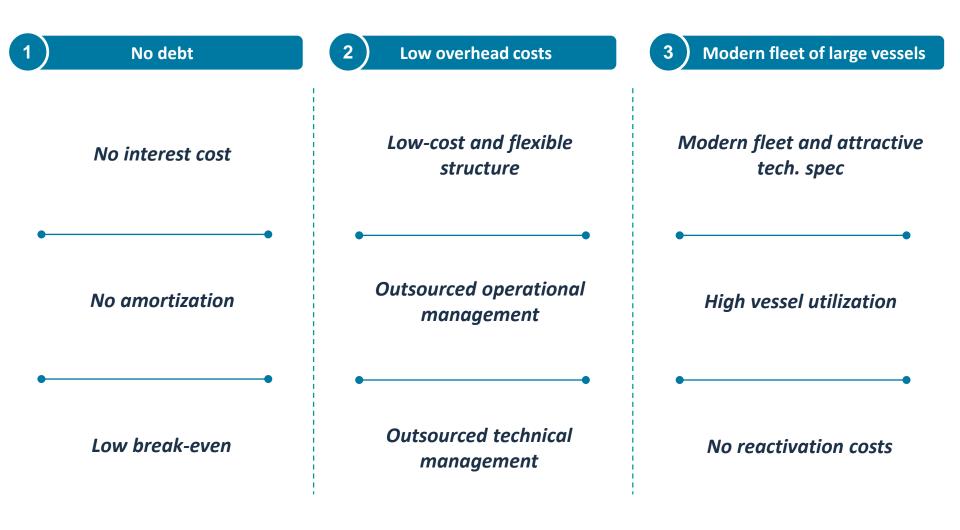
## Subsequent events

- Acquisition of an additional large size PSV Standard Olympus
  - Purchase price uf USD 8.1m through a court process
  - 2014 Norwegian built, 800 m2 deck space of the Havyard 832 design
  - 100% owned by SDSD through its wholly owned subsidiary Wanax AS
- Sale of four (4) medium size vessels
  - New World Supply Ltd ("NWS") sold the remaining four (4) medium size vessels
  - Vessels were sold at significantly higher value compared to SDSD's acquisition price
- Average utilization of 99% in April -19 for the large size Standard vessels
- Average utilization of 90 % in April-19<sup>(1)</sup> for the medium size vessels in Northern Supply (25.5% owned)
- Total fleet of 14 vessels + 1 vessel on bare-boat contract
  - 6 large sized PSV's 100% owned
  - 8 medium size PSV's 25.5% owned





## **Competitive advantage in the current market**





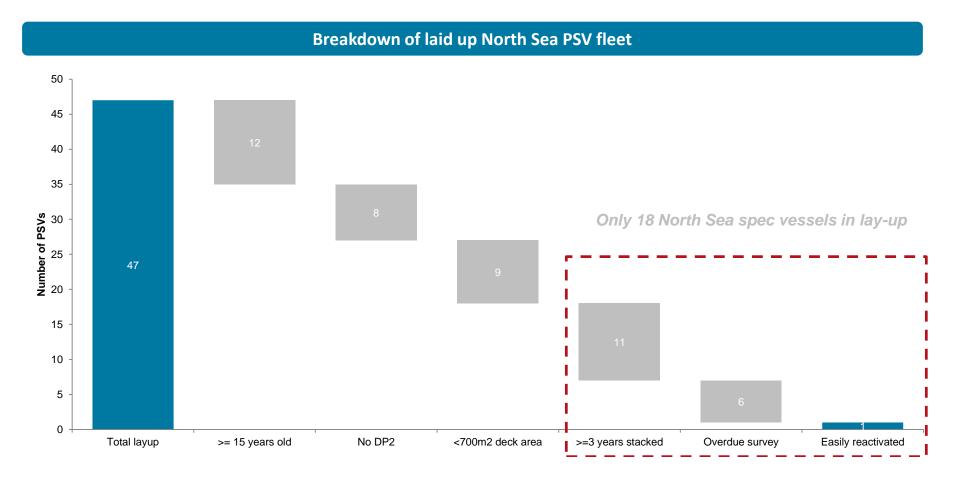
## Low overhead costs and low breakeven rates

- Average cash break-even for SDSD, all-in costs (USD / Day) for PSV vessels
  - Large-size: USD 7,000 per day
  - Mid-size: USD 6,700 per day
- Overhead cost of ~USD 550 per vessel per day
- With competitive cost, all equity and no debt, SDSD is positioned to have one of the lowest breakeven rates compared to peers, all cost included





## Lack of modern large size vessels available in the market

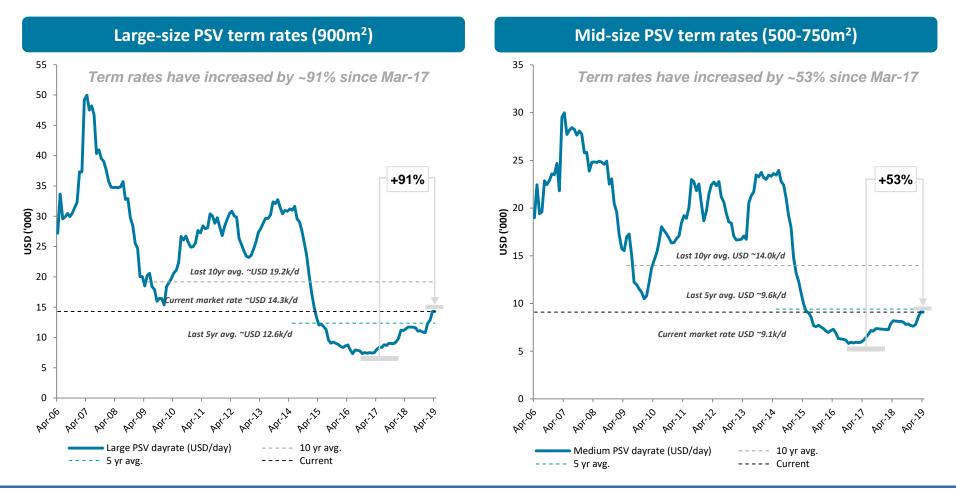


(1) Only 1 easily reactivated vessel remains in the stacked PSV fleet relevant for the North Sea, based on the specified factors above Source: Clarksons Research Services Limited

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## Signs of recovery – large vessels leading the way

- Increased tender activity
- ✓ Increased rig activity





Source: Clarksons Platou Research, 2019 PSV size based upon clear deck area (m<sup>2</sup>)

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## Large-size PSV vessels – 100% owned

### Standard vessels (6x)













### Standard Viking (2008)

Purchase price: ~USD 13.3m<sup>(1)</sup> Ownership: 100% Deck-space: 1,060m<sup>2</sup> Design: ST-216 L CD Yard: Aker Brattvaag Age: ~11 years

### Standard Supplier (2007)

Purchase price: ~USD 13.3m<sup>(1)</sup> Ownership: 100% Deck-space: 1,060m<sup>2</sup> Design: ST-216 L CD Yard: Aker Brattvaag Age: ~12 years

TANDARD DRILLING

## Standard Princess (2008)

Purchase price: ~USD 13.3m<sup>(1)</sup> Ownership: 100% Deck-space: 1,060m<sup>2</sup> Design: ST-216 L CD Yard: Aker Brattvaag Age: ~11 years

## Standard Supporter (2009)

Purchase price: ~USD 11.1m<sup>(1)</sup> Ownership: 100% Deck-space: 1,000m<sup>2</sup> Design: UT 776 CD Yard: STX Brevik Age: ~10 years

### Average purchase price: USD 11.7<sup>(1)</sup> Average age 9.7 years <sup>(2)</sup> Average newbuild price: ~USD 47.7<sup>(3)</sup>

### ter Standard Provider (2010)

Purchase price: ~USD 11.1m<sup>(1)</sup> Ownership: 100% Deck-space: 1,000m<sup>2</sup> Design: UT 776 CD Yard: STX Brevik Age: ~9 years

## Standard Olympus (2014)

Purchase price: ~USD 8.1m<sup>(1)</sup> Ownership: 100% Deck-space: 800m<sup>2</sup> Design: Havyad 832 Yard: Havyard Ship Technology Age: ~5 years

Delivered in May-19

Excluding working capital and start-up costs

(1)

(2)

(3)

Including Standard Olympus that was delivered in April 2019

Based on estimated USDNOK when the vessel contracts were agreed with respective yards

## Mid-size PSV vessels – Partly owned



#### 2x vessels

Purchase price: ~USD 2.5m<sup>(1)</sup> Ownership: 25.5% Deck-space: 680m<sup>2</sup> Design: UT 755 LN Yard: Aker Aukra Avg. age: ~10 years

FS Carrick (2008) FS Crathes (2009)

### Northern Supply vessels (8x) – 25.5% owned



#### 2x vessels

Purchase price: ~USD 5.4m<sup>(1)</sup> Ownership: 25.5% Deck-space: 680m<sup>2</sup> Design: UT 755 LN Yard: Aukra Avg. age: ~10 years

FS Abergeldie (2008) FS Aberdour (2009)



#### 2x vessels

Purchase price: ~USD 5.9m<sup>(1)</sup> Ownership: 25.5% Deck-space: 710m<sup>2</sup> Design: UT 755 LN Yard: Aker Brevik Avg. age: ~11 years

FS Braemar (2007) FS Balmoral (2008)



#### 2x vessels

Purchase price: ~USD 2.5m<sup>(1)</sup> Ownership: 25.5% Deck-space: 700m<sup>2</sup> Design: VS 470 MK II Yard: Kleven Avg. age: ~13 years

FS Kristiansand (2005) FS Bergen (2006) (FS Arendal (2006))<sup>(2)</sup>



Excluding working capital and start-up costs Completed a sale-lease back contract in Sep-18

- Sale of vessels
  - In April 2019 NWS sold the remaining four (4) medium size vessels
    - Sold at significantly higher value compared to SDSD's acquisition price
    - 2013 built at Damen SG yard with the 3300 CD design
    - Vessels have been in lay up in Norway since late 2016
    - In addition to the sale of two (2) medium size vessels sold in October 2018
    - Post-transaction, the NWS structure only has cash holdings

### Acquisition of vessel- Standard Olympus

- In April 2019 SDSD acquired one (1) additional large size PSV at attractive price of USD 8.1m
- 2014 Norwegian built, 800 m2 deck space of the Havyard 832 design
- 100% owned by SDSD through its wholly owned subsidiary Wanax AS
- Standard Olympus was delivered 3 May 2019
- Already trading

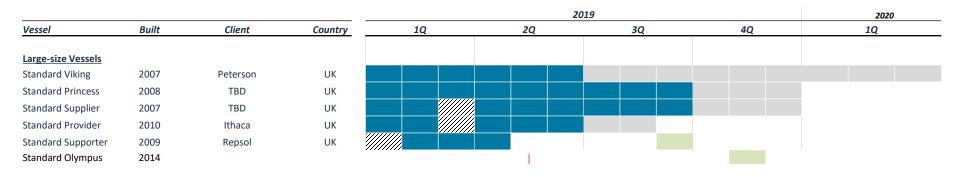






## Large-size PSV vessels – Simplified contract overview

Standard vessels (100% owned)

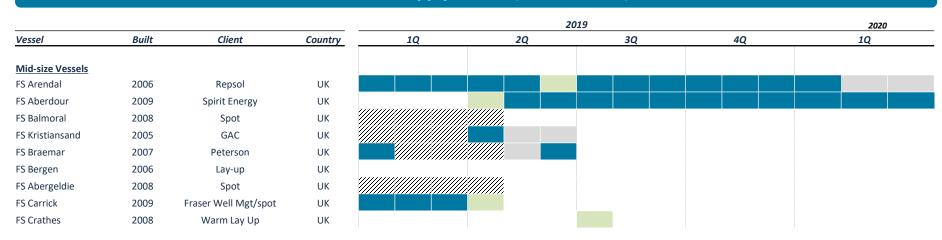


Standard Olympus was delivered 3 May-19

Solid back log for 2Q 2019







Northern Supply vessels (25.5% owned)

- Positioned to take advantage of the strong market in spring and summer 2019
- FS Aberdour and FS Carrick dry docked ~14 days beginning of April and ~10 days end of April respectively



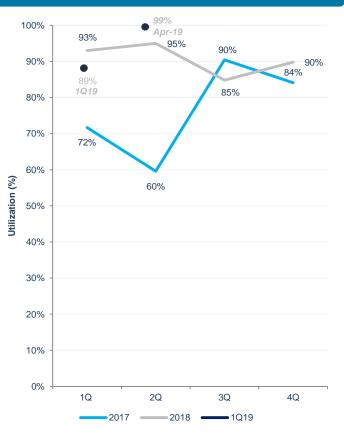


### Historical utilization of operating vessels (%)

Utilization	S.Viking	S. Princess	S. Supplier	S.Provider	S. Supporter	Weighted average
1Q18	100 %	100 %	65 %	100 %	100 %	93 %
2Q18	100 %	73 %	98 %	100 %	99 %	95 %
3Q18	100 %	81 %	61 %	88 %	92 %	85 %
4Q18	98 %	100 %	100 %	68 %	82 %	90 %
2018, weighted avg.	100 %	90 %	81 %	89 %	93 %	91 %
1Q19	100 %	100 %	88 %	79 %	78 %	89 %
Apr-19	100 %	100 %	100 %	93 %	100 %	99 %
2019 YTD, weighted avg.	100 %	100 %	91 %	83 %	83 %	92 %

Total days	S.Viking	S. Princess	S. Supplier	S.Provider	S. Supporter	Weighted average
Total available days, 2018	363	332	359	357	362	1774
Total days worked, 2018	362	298	292	318	338	1608
Total utilization, 2018	100 %	90 %	81 %	89 %	93 %	91 %
Total available days, Apr-19	116	120	115	112	119	582
Total days worked, Apr-19	116	120	105	93	99	533
Total utilization, Apr-19	100 %	100 %	91 %	83 %	83 %	92 %

### Utilization overview (weighted average)



Note: - Vessels unavailable due to dry docking, maintenance, class renewal and other



### Historical utilization of operating vessels (%)<sup>(1)</sup>

	FS	FS	FS	FS	FS	FS	FS	FS	Weighted
Utilization	Aberdour	Arendal	Balmoral	Kr. Sand	Braemar	Carrick	Crathes	Aberg.	average
1Q18	100 %	99 %	100 %	100 %	69 %	n.a.	n.a.	n.a.	98 %
2Q18	100 %	100 %	63 %	100 %	100 %	62 %	74 %	n.a.	88 %
3Q18	100 %	100 %	75 %	100 %	75 %	100 %	100 %	n.a.	92 %
4Q18	50 %	100 %	75 %	100 %	88 %	60 %	100 %	49 %	82 %
2018, weighted avg.	92 %	100 %	79 %	100 %	86 %	75 %	92 %	49 %	89 %
1Q19	-	100 %	53 %	81 %	90 %	94 %	-	65 %	80 %
Apr-19	34 %	100 %	99 %	100 %	100 %	90 %	-	78 %	90 %
2019 YTD, weight. avg.	34 %	100 %	64 %	86 %	92 %	93 %	0 %	68 %	83 %

	FS	FS	FS	FS	FS	FS	FS	FS	Weighted
Total days	Aberdour	Arendal	Balmoral	Kr. Sand	Braemar	Carrick	Crathes	Aberg.	average
Tot. avail. days, 2018	264	365	349	306	298	249	164	12	2007
Tot. days work., 2018	243	364	275	306	257	187	151	6	1790
Total utilization, 2018	92 %	100 %	79 %	100 %	86 %	75 %	92 %	49 %	89 %
Tot. avail. days, Apr-19	13	120	120	109	117	105	0	120	704
Tot. days work., Apr-19	4	120	77	94	108	98	0	82	583
Total utilization, Apr-19	34 %	100 %	64 %	86 %	92 %	93 %	-	68 %	83 %

### Utilization overview (weighted average)



Note: - Vessels unavailable due to dry docking, maintenance, class renewal and other



5x Standard vessels (100% owned) <sup>(1)</sup>							
Standard vessels (USD)	Three months ended, 1Q19	Three months ended, 1Q18	2018	2017			
Net hire (net of commission)	4 134 429	3 574 353	15 421 401	6 438 583			
Admin expenses	(56 943)	(62 294)	(235 195)	(113 381)			
Technical and Commercial Management Fee	(296 274)	(307 185)	(1 203 557)	(630 986)			
OPEX/Lay-up costs <sup>(2)</sup>	(3 024 965)	(2 789 289)	(11 792 201)	(5 691 557)			
Start up / Liquidation expenses (2)		(100 436)	(25 691)	(1 030 865)			
Dry docking expenses / Surveys / Repairs (2)	-	(479 652)	(2 086 474)	(2 229 924)			
Bunkers on delivery / redelivery / repositioning	(139 221)	(27 796)	(465 056)	(568 992)			
Total operation expenses	(3 517 403)	(3 766 652)	(15 808 174)	(10 265 705)			
EBITDA	617 026	(192 299)	(386 773)	(3 827 122)			
Adj. EBITDA excluding non-recurring costs <sup>(3)</sup>	617 026	(91 864)	(361 082)	(2 796 257)			
Adj. EBITDA excluding dry docking and non-recurring costs <sup>(4)</sup>	617 026	387 788	1 725 392	(566 333)			
Adj. EBITDA excluding dry docking and non-recurring costs margin (%)	15 %	11 %	11 %	n.a.			

#### Note:

(1) Note that the above unaudited EBITDA breakdown is not found in the company report

(2) 2017 reclassifications has been made whereas 581 074 has been reclassified from OPEX to Dry Docking, and 187 940 from OPEX to Start-up. This relates to the first three quarters in 2017.

(3) Non-recurring costs are costs directly related to preparing newly acquired vessels for the market.

(4) Illustrates the day-to-day operations of the vessel, excluding (a) non-recurring costs and (b) dry dock, special survey, maintenance and repairs.



9x Northern Supply vessels (2	25.5% owned) <sup>(1)</sup> ,	pro-rata overvi	ew	
Northern Supply vessels (USD)	Three months ended, 1Q19	Three months ended, 1Q18		2017
Net hire (net of commission)	895 341	569 163	3 331 397	1 787 716
Admin expenses	(25 506)	(18 290)	(117 272)	(83 620)
Technical and Commercial Management Fee	(90 962)	(67 791)	(387 258)	(233 795)
OPEX/Lay-up costs <sup>(2)</sup>	(856 055)	(627 862)	(3 416 424)	(2 095 644)
Start up / Liquidation expenses (2)	-	-	(255 655)	(89 633)
Dry docking expenses / Surveys / Repairs <sup>(2)</sup>	(77 667)	(175 670)	(423 970)	(104 790)
Bunkers on delivery / redelivery / repositioning	(21 782)	(3 820)	(240 605)	(103 016)
Total operation expenses	(1 071 972)	(893 433)	(4 841 183)	(2 710 498)
EBITDA	(176 631)	(324 269)	(1 509 786)	(922 783)
Adj. EBITDA excluding non-recurring costs (3)	(176 631)	(324 269)	(1 254 132)	(833 149)
Adj. EBITDA excluding dry docking and non-recurring costs <sup>(4)</sup>	(98 964)	(148 599)	(830 162)	(728 360)
Adj. EBITDA excluding dry docking and non-recurring costs margin (%)	-11 %	(0)	n.a.	n.a.

#### Note:

(1) Note that the above unaudited EBITDA breakdown is not found in the company report

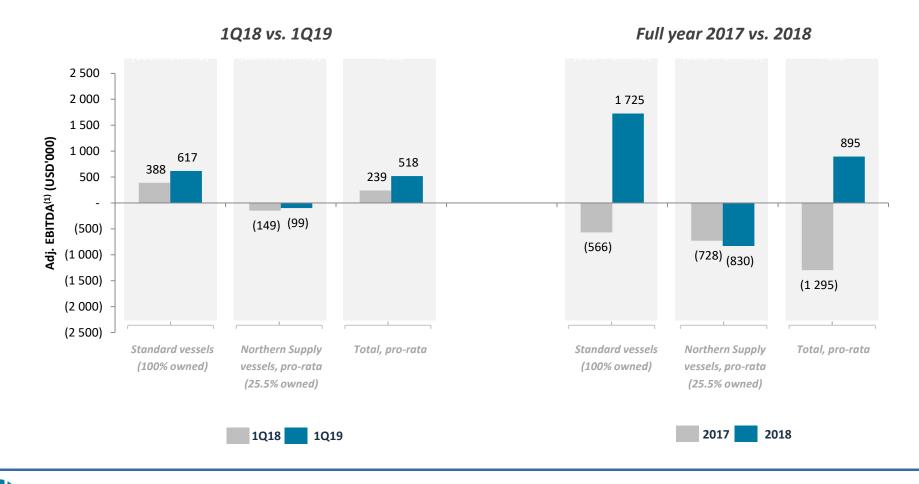
(2) USD calculated from native NOK by application of average exchange rate for 2018 @ 8,263. Former quarters has been recalculated with the final average of the year

(3) Non-recurring costs are costs directly related to preparing newly acquired vessels for the market.

(4) Illustrates the day-to-day operations of the vessel, excluding (a) non-recurring costs and (b) dry dock, special survey, maintenance and repairs.



### Standard vessels (100% owned) and Northern Supply vessels (25.5% owned), pro-rata



STANDARD DRILLING

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## **Explanation of the fair value accounting gain in 1Q19**

### SDSD is classified as an investment entity in accordance with IFRS 10

- Investments, including subsidiaries, are not consolidated but measured at fair value through profit and loss every quarter based on estimates made by reputable independent valuers
- The underlying operational activities are not directly reflected in the interim financial statements of the company
- Consequently, SDSD reported an unrealized gain on revaluation of financial assets of ~USD 2.9m

### Example of fair value calculation for Standard Viking:

		Independen	t Valuer A <sup>(1)</sup>			Independer	nt Valuer B <sup>(1)</sup>		Alternative value	Applied value
		ling				ling			Willing	
Figures in USDm	buyer	buyer/seller Distressed		essed	buyer/seller		Distressed		buyer/seller	Distressed
	Upper	Lower	Upper	Lower	Upper	Lower	Upper	Lower	Average	Average
Standard Viking (1Q19)	18.0	15.0	14.0	11.0	21.0	18.0	16.3	13.2	18.0	13.6

#### (1) Note:

Fair value estimates have been obtained from two independent Valuers ("Valuer A" and "Valuer B"). Both Valuers have provided a value range based on a willing buyer and willing seller market scenario. Valuer A has also provided a value range based on a distressed value market scenario. Valuer B has not provided a distressed value range, however, a distressed value range has been derived by applying the same discount rate to Valuer B's willing buyer and willing seller range as the implied discount rate between Valuer A's willing buyer and willing seller range and Valuer A's distressed value range. The applied value for the vessel in the S.D. Standard Drilling accounts is then set to the average of these two distressed set to USD 13.6m as opposed to an average value of USD 18.0m for scenarios of transactions between two willing parties.



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## S.D. Standard Drilling – Income statement for 1Q19

#### **Three Months Ended**

	2019	2018
(Amounts in USD 000)	Q1	Q1
	Unaudited	Unaudited
Income		
Changes in fair value on financial assets at fair value through		
profit or loss	2 948	(612)
Interest income	45	14
Net foreign currency gains or (losses)		885
Total net income /(loss)	3 080	287
Expenses		
Administration fees	(94)	(137)
Total operating expenses	(94)	(137)
Operating profit/(loss)	2 986	150
Finance costs	(-)	(-)
Sundry finance income/(expenses)		
Profit/(loss) for the period before tax	2 984	145
Income tax expense		
Profit/(loss) for the period after tax	2 984	145
Other comprehensive income		
Items that may be reclassified subsequently to profit		
or loss		
Available-for-sale investments – Fair value gains/(loss)	-	-
Other comprehensive income for the period		-
Total comprehensive income for the period	2 984	145
Earnings/(loss) per share		
Basic/diluted earnings/(loss) per share (USD)	0,00	0,00



## S.D. Standard Drilling – Balance sheet for 1Q19

(Amounts in USD 000)	31.03.2019	31.12.2018
ASSETS	Unaudited	Audited
Equipment and machinery	1	1
Financial asset at fair value through profit or loss	98 162	94 966
Total non-current assets	98.163	94 967
Trade and other receivables	39	25
Current tax asset	1	1
Cash and bank balances	16 112	16 382
Total current assets	16 152	16 408
Total Assets	114 315	111 375
EQUITY AND LIABILITIES		
Ordinary shares	17 281	17 281
Share premium	96 861	96 861
Other reserves	-	-
Accumulated profits/(losses)	120	(2 864)
Total equity	114 262	111 278
Trade and other payables		
Total current liabilities	53	97
Total Equity and Liabilities	114 315	111 375



## **Cash flow statement**

## S.D. Standard Drilling – Cash flow statement for 1Q19

	Three N	Ionths Ended
	2019	2018
	Q1	Q1
(Amounts in USD 000)		
	Unaudited	Unaudited
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit/(Loss) for the period before income tax	2 984	145
Unrealised exchange (gain)/loss	(87)	(402)
Payments to financial assets at fair value through profit or loss	(248)	(4 178)
Interest income	(45)	(14)
Decrease/(increase) in trade and other receivables	(14)	(20)
Decrease/(increase) in financial asset fair value through profit or loss	(2 948)	612
(Decrease)/increase in trade and other payables	(44)	61
Net cash generated from/(used in) operating activities		
CASH FLOWS FROM INVESTING ACTIVITIES Interest received		
Net cash generated from/(used in) investing activities		14
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issue of ordinary shares	-	12 600
, Share issue costs	-	(553)
Net cash generated from/(used in) financing activities		
Net increase/ (decrease) in cash and cash equivalents	(357)	8 265
Cash and cash equivalents at beginning of year	16 382	12 148
Cash and cash equivalents at beginning of year Effect of exchange rate changes on the balance of cash held in foreign	10 382	12 148
currencies	87	402
Cash and cash equivalents at end of period	87 16 112	402 20 815
Cash and Cash equivalents at end of period	10 112	20 015



